



# LEADERSHIP & MANAGEMENT SKILLS

**2-DAY TRAINING FOR  
NEW AND EXISTING LEADERS**



500+ evaluations as of 24/7/2024

2023 ALL DATES

**SOLD OUT**

2024 ALL DATES

**SOLD OUT**

2025 ALL DATES

**SOLD OUT**

2026 ALL DATES

**SEE WEBSITE**

**NEW QUEST CONSULTING GROUP**  
[www.newquestcg.com](http://www.newquestcg.com) | [newquest@newquestcg.com](mailto:newquest@newquestcg.com)

At New Quest, we're focused on one thing: real and lasting results. We work alongside your leaders and teams to create meaningful change that shows up where it matters – in your people, your culture, and your bottom line. We're here to help you build *Balanced Leaders* and *Execution-Ready Cultures* so *Strategy* actually happens.



# WHO NEEDS THIS COURSE?

This highly interactive two-day in-person training course is designed for **new, emerging and existing leaders in private, public and non-profit organizations** of all sizes who want to develop and enhance their capacities **to drive bottom-line departmental and organizational performance.**

## You are a leader who recognizes that:

- ✔ **Great leadership drives employee retention** which directly affects bottom-line results. This requires innovative ways of developing and managing yourself & your people
- ✔ **Leading virtual and in-person teams** in these changing times **requires new & improved leadership skills** to collaborate with others, to solve complex challenges and to build resiliency.
- ✔ **Upgrading your leadership skills** with a strong set of people-focused leadership skills **is key to driving personal & team performance**, long-term success and career growth.

*"The New Quest leadership training helped me understand how to really step up as a leader and support the success of my team. It also showed me how to hold them accountable and still create win-win scenarios."*

Dave Kuan  
Director of Accounts, NRI

New Quest Consulting Group has delivered top-rated in-house leadership programs and courses for clients throughout Western Canada and the USA for over 15 years.

Founded in Kamloops, New Quest remains committed to supporting our great leaders and organizations in the Interior of British Columbia.

Leadership & Management Skills Training

# HOW YOU WILL BENEFIT

Strengthen the crucial leadership skills that your business or organization demands



## TAKE YOUR PERFORMANCE TO THE NEXT LEVEL

As a leader, uncover and connect with your true, authentic and dynamic voice that quickly builds trust, engagement, commitment & loyalty.



### Accountability

Learn how to create a culture of accountability and be comfortable leading and holding your employees accountable.



### Diversity & Inclusivity

Understand how to lead and manage teams that are multi-generational and/or culturally diverse.



### Confidence

Increase your confidence and get comfortable having performance-focused conversations to create win-win outcomes.

Participants will earn and practice how to balance their Technical and Operational Leadership Skills with a strong set of People Focused (soft) Leadership Skills.

### What we will cover:

- ✔ Communication skills & Performance Coaching to maximize collaboration, efficiency and productivity.
- ✔ How to apply key motivational factors that drive staff engagement & performance.
- ✔ Team building & conflict resolution: empowering everyone to reach a higher level of performance,

*"I was looking for some leadership training as my role was expanding. I needed some key leadership tools to help me manage my team. I was blown away by how practical and applicable the New Quest leadership training ended up being. I would definitely recommend working with New Quest if you are looking to develop your skills as a leader."*

Douglas Laxton, Design Dept Manager, Kamloops Truss Ltd

**Learn more**

[www.newquestcg.com](http://www.newquestcg.com)

# ENROLL TODAY

Leadership &  
Management Skills Training

\$950.00 (plus GST)  
per participant



## WHAT YOU CAN EXPECT:

### Day 1

- Complete your 180-Leadership Self Assessment – how would your staff evaluate you as a leader?
- The Downward Spiral of accountability and why it does not have to happen to your team.
- Understanding the solution to the classic leadership quote: Why don't my employees just do what I tell them?
- The power of the Magic Moment - the value of acting early versus later.
- Discover why Performance Coaching is critical to employee engagement and client satisfaction.
- Introduction to New Quest's 4-Step Performance Coaching Model for Leaders.

### Day 2

- Examining Emotional Intelligence and Leadership.
- Key communication strategies to communicate effectively and efficiently.
- The myth of conflict resolution: Conflict is inevitable, but when and how a leader addresses it can create win-win outcomes.
- Building a high-functioning team.
- What does Performance Management really mean?
- Key learnings wrap up and action plan.

## Registration

 [www.newquestcg.com/leadership](http://www.newquestcg.com/leadership)

 [newquest@newquestcg.com](mailto:newquest@newquestcg.com)



***Speed up performance with a 360 Assessment and work with a Certified Leadership Coach.***

Many of our participants choose to have a Leadership 180-Assessment completed before and after the program to benchmark their learning and help them identify their strengths and opportunities for growth.

Consider working with a certified leadership performance coach to help expedite your leadership growth and effectiveness. New Quest offers a variety of certified coaches and approaches to ensure a great fit for you.



## LOOKING FOR SOMETHING ELSE?

New Quest also offers: Strategic Planning, Facilitation, Team Building, Performance Coaching, Change Management Consulting, Crisis Management, Employee Training Workshops, Human Resource Strategies and more.